

MEDIA RELEASE

\$220k in immediate Economic Stimulus and Relief measures announced by Narrogin Shire – "Together We Can"

In the coming weeks, all electors of Narrogin will each receive \$50 to spend locally in Narrogin businesses through the Council's adoption of a Covid-19 Relief & Recovery Strategy.

At its last meeting, the Shire Council made the decision to immediately stimulate the Narrogin economy by providing all residents, who are over the age of 18 and who are already on the Electoral Roll for Narrogin, with five (5) \$10 vouchers, redeemable at any of the 150 plus Narrogin businesses who are already members of the Narrogin Chamber of Commerce. This strategy, "Together We Can", along with a number of other strategies were passed by the Council in an effort to provide relief to its residential and business community, and also its sporting and cultural groups.

Shire President Leigh Ballard said "That means that almost 3,200 residents will each be receiving \$50 in RECOVERY@NARROGIN Dollars". "That's \$160,000 being directly pumped into the local economy, with the power of deciding which local business they want to support, totally at the discretion of the local resident".

When quizzed as to where he would be spending his dollars, President Ballard replied "Personally, I'm going to invest in the local cafes - they've been doing it the toughest I think".

The Council also decided on additional strategies to provide some direct injection and relief to targeted businesses, and in an agreement with the Narrogin Chamber of Commerce, will pay the current year's membership fees for most existing members of the Chamber and for any new members who may wish to join (subject to meeting certain criteria). This will allow for businesses in the townsites of Narrogin or Highbury, who are not already members, to join the Chamber, and also participate in the voucher redemption program.

"We think this is a terrific idea" said Chair of the Chamber, Bevan Steele, "There are a lot of new businesses, or businesses who have been thinking of joining the Chamber, who could benefit from this right now". "Any non-Member businesses, especially many of those perhaps, who are still getting established, can also take up this 12 month free membership deal and should contact the Chamber of Commerce immediately to find out if they are eligible".

President Ballard added, "We have been carefully scrutinising our Budget looking for expenditure we can cut, or defer, whilst also taking into consideration revenue that will be lost by the Shire such as income for hiring out of Shire facilities. In our deliberations we have found over \$220,000 that can be immediately redeployed in a number of ways, without having to cut services or go into debt".

"The 'Together We Can' strategy also goes hand-in-glove with the Shire's 'Buy Local' Policy. The direct impact of keeping money in the community means that local people have a better chance of keeping their jobs and the money paid to them, is most likely to be spent again and perhaps even again in the community – known as the multiplier effect".

Residents on the electoral roll can expect a letter to land in their mailboxes in the middle of May, which will tell them how to go about collecting their \$50 Narrogin Dollars which will be available for them to spend between 2 June and 31 August only.

Other strategies adopted by the Shire include a rate relief package for businesses forced to close or part close, directly as a result of Commonwealth or State Directives. Those businesses will be written to, inviting them to apply for consideration for full rate relief during the duration of the closures, depending upon how they have been directly affected.

Full details of the Shire's COVID Relief & Recovery Strategy can be found <u>here</u>.

– Ends –

Further information on this media release may be obtained by contacting President Leigh Ballard or Chief Executive Officer, Dale Stewart, <u>enquiries@narrogin.wa.gov.au</u> or telephone 08 9890 0900.

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Approved by: Dale Stewart Chief Executive Officer

Shire of Narrogin PO Box 1145 Narrogin WA 6312 Email: <u>enquiries@narrogin.wa.gov.au</u>

Attachments: Photographs - See over.

Shire President Leigh Ballard with Narrogin Chamber of Commerce Member, Lindsay George.



MEMORANDUM OF UNDERSTANDING

COVID-19 RECOVERY @ NARROGIN Narrogin Dollars Agreement

Between

Shire of Narrogin

and

Narrogin Chamber of Commerce (NCC)

1. Purpose

The purpose of the Memorandum of Understanding (MOU) is to agree to the arrangements for the distribution of Narrogin@Recovery Dollars funded by the Shire of Narrogin (the Shire) and jointly administered by the Shire and Chamber of Commerce (NCC).

The Project will provide much needed injection of approximately \$158,850 to local businesses directly within the three months of its operation, and also provide additional direct ongoing benefit, of approximately \$35,000, to an estimated 130 businesses of the Shire with free membership of the Chamber for an additional 12 months, as well as be a valuable and timely promotional tool to encourage new and ongoing sustainability of the Chamber and the principle of Narrogin Dollars, an existing well received buy-local initiative.

2. Operation Dates

This MOU commences as of 29 April 2020 and ceases 31 December 2020.

3. Establishment

3.1. Variations and new initiatives to the Memorandum

Variations may be made at any time by the mutual consent of the Shire and the NCC.

3.2. Legal document or contract

The MOU is intended as a formal agreement between the Shire and the NCC.

3.3. Definitions

CEO means the Chief Executive Officer of the Shire of Narrogin.
Committee means the Narrogin Chamber of Commerce Board.
Council means the elected members of the Shire as the context requires.
Electors means a person over the age of 18 and on the WA Electoral Residents Roll or Shire of Narrogin Owners and Occupiers Roll as at 20 April 2020.
NCC means the Narrogin Chamber of Commerce.
Shire means the Shire of Narrogin.
Vouchers means COVID-19 Recovery@Narrogin Vouchers.

4. Key Principles and Outcomes

4.1. Agreement and conditions

The Shire will:

- a) Design COVID-19 Recovery@Narrogin Vouchers with an expiry date of 31 August 2020 and the donated design assistance of Thompson Design, a local business.
- b) Purchase five (5) \$10 face value Recovery@Narrogin COVID-19 Vouchers for every Elector of the Shire registered with the WA Electoral Commission and on the Shire's Owners and Occupiers Roll as at a certain date (indicatively a total of 3,177 persons as at 20 April 2020, so 5 x 3,177 = 15,885 vouchers) from the NCC, worth approximately \$158,850, INCLUSIVE of GST, in May 2020, and be presented by the NCC with a tax invoice to that effect.
- c) Assist promote the Vouchers to NCC Businesses and local Businesses on social media and local media including the Narrogin Observer.
- d) Write to all Electors of the Shire in mid May 2020 at its cost, (estimated at \$3,000 plus administrative time) advising them of the Vouchers and encouraging their use at NCC Members.
- e) Manage stock of the Vouchers promptly, efficiently and securely at the Shire's cost and distribute using Shire employees or local contractors from 2 June 2020, using the Electoral Rolls and signing off issuance and receipt of specific vouchers to those presenting in person with sufficient photographic ID at a venue selected and promoted by the Shire, such as the Shire Library. Specific processes for managing distribution of the Vouchers, including approvals for those infirmed or unable to present in person will be authorised by the Chief Executive Officer.
- f) On receipt of a NCC tax invoice, reimburse the NCC for all members per the attached list (totalling 110) of existing businesses deemed eligible for 'free membership' of the NCC for another 12 months from 1 April 2020 at the rate they paid in 19/20, being \$265 each INCLUSIVE of GST (estimated at \$29,150).
- g) On receipt of a NCC tax invoice, reimburse the NCC for all members that sign up for another 12 months from 1 April 2020 to 30 June 2020, based on 19/20 membership fees, estimated at \$5,300 (20@\$265), who are eligible as follows;
 - They have 15 employees or less; and
 - Are registered with an ABN and as being based in the townsites of Narrogin or Highbury; and
 - Regularly employ someone other than the business owner or a member of their immediate family; and/or
 - Have a shopfront or retail or service business office regularly available to the public in the Townsites of Narrogin or Highbury; and
 - Are not a multi-national business, government organisation or political party; and
 - Register with the NCC on the NCC Covid 19 application form by 30 June 2020.

The NCC will:

- a) Arrange professional printing and delivery of the 16,000 consecutively and individually numbered Vouchers (3 to an A4 page) at its cost and securely provide them to the Shire on or before 29 May 2020 (estimated at \$1,500). This process will also reduce likelihood of theft and unauthorised reproduction of the Vouchers.
- b) Widely promote to its members the requirement to honour the Vouchers upon presentation if redeemed by 31 August 2020.

- c) Widely promote to member businesses and non-member businesses the opportunity to participate in Narrogin Dollars and Recovery@Narrogin Vouchers specifically.
- d) After 31 August 2020, and within 30 days of the Shire issuing to the NCC a tax invoice to the total value of any Vouchers (INCLUSIVE of GST) not issued to electors, refund that amount to the Shire.
- e) Refund participating businesses any submitted Vouchers within 30 days of them being presented to the NCC.
- f) Provide to the Shire an acquittal report each calendar month from 31 July 2020 to 31 December 2020 with details of the total overall and value of Vouchers presented to each business and claimed back from the NCC. For clarity, Vouchers must have been presented to the participating business by 31 August 2020. The NCC should not under any circumstance refund businesses that have allowed redeeming of Vouchers beyond their expiry date.

4.2. Other Matters

a) Nil

4.3. Disagreement

- a) Should a disagreement arise in relation to this MOU affecting both the Shire and the NCC, it is to be referred to the Chairperson of the NCC and the Shire President and CEO of the Shire of Narrogin to be resolved.
- b) Should the issues not be resolved in point 4.3(a), then the resolution is to be presented to the Shire of Narrogin Council with an invitation for the NCC to make a presentation.
- 5. Execution

Executive Officer

Narrogin Chamber of Commerce

Chief Executive Officer Shire of Narrogin

Date

Date

Date

Attachments:

- List of Members eligible for refund to the NCC (110 Businesses)
- Sample Narrogin@Recovery Dollars Voucher
- Sample Letter to Electors
- Sample Letter to Businesses from the Shire



89 Earl Street, Narrogin Correspondence to: PO Box 1145, Narrogin WA 6312 T (08) 9890 0900 E enquiries@narrogin.wa.gov.au W www.narrogin.wa.gov.au

To the Narrogin Elector(s) Address 1 TOWN STATE POSTCODE

Dear Narrogin Elector

COVID-19 RECOVERY@ NARROGIN - \$50 TO SPEND NOW!

Your Council, together with the Narrogin Chamber of Commerce, sees tremendous value in stimulating our local economy in order to protect our highly valued local business in these unusual and difficult times.

As a result, your Council has reprioritised some spending within its current Budget and I am pleased to request your in-person attendance at the RW (Bob) Farr Memorial Library on Fortune Street, between the hours of 9.00am – 4.30pm, Monday to Friday. If you do so, which I sincerely hope you do, you may collect Recovery@Narrogin Dollars in the form of five \$10 vouchers, totalling \$50.00. Please note that ID, in the form of a driver's license or similar, will be required.

Should you be infirmed, or for some reason unable to collect your vouchers in person, then special arrangements can be made with our customer service officers via email <u>recovery@narrogin.wa.gov.au</u> or telephone 9890 0900, however, as they are cash, they will not be mailed.

The vouchers are available to all residents and ratepayers of Narrogin over the age of 18, who are on the residents or owners and occupiers electoral rolls for the Shire as at 20 April 2020.

Once you collect your vouchers, you can redeem them at more than 100 participating Narrogin Chamber of Commerce businesses for either merchandise or services. This program runs for a limited time starting 2 June and finishing strictly on 31 August 2020. A current list of participating business is available here https://www.narroginchamber.com.au/directory/member-businesses/.

Our hope is that you will use local businesses that you believe have been most impacted by the current COVID Pandemic. We want you to spend your vouchers at the business of your choice, but spend it soon and spend it now. Local businesses are waiting and they need your help NOW!

Vouchers cannot be redeemed for cash, nor change given, and have a deliberate short term expiry date of 31 August 2020. I encourage you to get your vouchers early and spend it soon, in order that it will maximise the benefit and stimulation to our local economy and highly valued Narrogin business community.

If you have any questions about this program, please call the Shire Administration on 9890 0900 or email your question to <u>recovery@narrogin.wa.gov.au</u>.

Yours sincerely

Leigh Ballard Shire President





PO Box 374, Narrogin WA 6312 T 0474 924 337 E admin@narroginchamber.com.au

- W www.narroginchamber.com.au

5 May 2020

89 Earl Street, Narrogin Correspondence to: PO Box 1145, Narrogin WA 6312 **T** (08) 9890 0900 E enquiries@narrogin.wa.gov.au

W www.narrogin.wa.gov.au



Dear Chamber Member/Narrogin Business Owner

COVID-19 RECOVERY@ NARROGIN - \$50 TO SPEND NOW!

The Shire of Narrogin, in collaboration with the Narrogin Chamber of Commerce, has announced an immediate major injection of cash worth \$160,000 of COVID-19 Recovery@Narrogin Dollars into the local business community with effect from 2 June 2020. I refer to the enclosed letter to Electors to further explain how this will work.

All businesses, that are currently members of the Chamber of Commerce, are potentially able to benefit from this injection, as well as any new business that signs up as a member of the Chamber between now and 30 June 2020.

In addition, the Shire of Narrogin has agreed with the Narrogin Chamber of Commerce to fully subsidise the next full year of Chamber membership (on 2019/20 levels) for 110 existing targeted Chamber of Commerce businesses. If you are one of these businesses, you will have already been contacted directly by the Chamber with this good news.

If you are an existing Chamber member, or registered as a Member as at 31 March 2020, you do not need to do anything. You are eligible for participation in COVID-19 Recovery @ Narrogin Dollars right now.

Further, if you are not currently a Chamber member, and you wish to participate in COVID-19 Recovery@Narrogin Dollars and or the benefits of being a Chamber member, potentially for free up to 12 months (to 31 March 2021), then we encourage you to sign up now.

There is no cost to your business (the Shire will be paying it), if your business meets the following eligibility criteria:

- You have 15 employees or less; and
- Are registered with an ABN and as being based in the townsites of Narrogin or Highbury; • and
- Regularly employ someone other than yourself or a member of your immediate family; and/or
- Have a shopfront or retail or service business office available to the public in the Townsites of Narrogin or Highbury; and
- Are not a multi-national business, government organisation or political party; and
- You register with the Chamber on their application form by 30 June 2020. •

However, if your business is not eligible, for example you have over 15 employees, you can still participate. Simply join the Narrogin Chamber of Commerce and pay the annual subscription of \$265.

Please complete the attached membership form and email today to admin@narroginchamber.com.au.

In summary 15,785 *COVID-19 Recovery* @*Narrogin* vouchers, worth \$10 each, are being made available to Electors of Narrogin, who will start redeeming them at participating Narrogin Chamber of Commerce businesses for either merchandise or services, starting 2 June and finishing strictly on 31 August 2020.

I encourage you to also get on board with the Shire and Chamber with this program and perhaps think of ways to thank the customers who choose you when redeeming their voucher, such as a competition draw, a small giveaway or in-store discount, for example.

Please note: Terms & Conditions do apply to being eligible for free (paid) membership and any determination of the Shire and Chamber is final.

If you have any questions about this program, please call Kerry at the Narrogin Chamber of Commerce on 0474 924 337 or email <u>admin@narroginchamber.com.au</u>.

Yours sincerely

Bevan Steele Chairperson Leigh Ballard Shire President

Enc: Copy of letter to Electors re *COVID-19 Recovery@Narrogin* vouchers Narrogin Chamber of Commerce Membership form



2 JUNE UNTIL 31 AUGUST 2020











Narrogin Dollars for every elector in the Shire of Narrogin

Are you an Elector?

Then good news! The Shire of Narrogin Council has made a decision to provide all residents, who are over the age of 18 and who are already on the Electoral Roll for Narrogin, with five (5) \$10 youchers which are redeemable at any of the 150 plus Narrogin businesses who are members of the Narrogin Chamber of Commerce. Offer starts 2 June 2020 and finishes strictly on 31 August 2020.

ogether

- Vouchers are redeemable at every Chamber of Commerce Member Business, for merchandise or services. ٠
- Vouchers can be collected at RW (Bob) Farr Memorial Library, not before 2 June 2020, 9.00am - 4.30pm, Monday to Friday. Identification will be required (eg driver's license).
- Vouchers cannot be redeemed after 31 August 2020.
- Vouchers cannot be replaced if lost or stolen and will not be exchanged for cash.
- No change will be given by the vendor if the voucher is not spont in full.

Are you a Member of the Chamber of Commerce?

Good news! All businesses, that are ourrently members of the Chamber of Commerce, are potentially able to benefit from this injection, and receive Narrogin Dollars.

In addition, the Shire of Narrogin has agreed with the Narrogin Chamber of Commerce to fully subsidise the next full year of your membership fee (on 2019/20 levels) for 110 existing targeted Chamber of Commerce businesses. ("Eligibility criteria applies).

Are you considering becoming a Member of the Chamber of Commerce?

There is good news for you too.

If you sign up now for Membership with the Chamber of Commerce prior to 30 June, you too can participate in this program and potentially benefit by receiving Narrogin Dollars.

The other good news for you is that the Shire of Narrogin has agreed to fully subsidise your first year's Membership subscription fee ("Eligibility criteria applies).



* Contact Chamber of Commerce - talk to Kerry | T 0474 924 337 | E admin@narroginchamber.com.au | www.barroginchamber.com.







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Narrogin Chamber of Commerce



Other agreed COVID-19 Recovery relief strategies to ass Shire of Narrogin residents include

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- Rate relief packages for businesses directly affected by COVID closure declarations within the Shire are eligible upon application and assessment (total Budget pool available of \$20,000).
- A COVID-19 Financial Hardship Policy has been developed for dealing with requests for rate or debt leniency.
- Rent owed by the Upper Great Southern Hockey Association to the Shire (via the YMCA WA) for the period 1 April 2020 to 30 June 2020 totalling \$18,750 has been waived.
- Rent on several Shire commercial tenancies, including AJ's Cafe and community group tenancies including Regional Early Education and Development Inc and Arts Narrogin has been waived from 13 March 2020 until 30 June 2020, at an estimated cost of \$5,000.
- A zero net rate increase on 2019/20 rating levels including deferral of parity rating (for farmers and Highbury).
- A zero increase on fees and charges, including refuse and recycling, on 2019/20 levels.
- Utilising 100% of the Economic Development Reserve for stimulus projects.
- Reducing the rate of interest on overdue rate amounts from 11% for the financial yea
- Reducing the cap of interest for rates instalments and due debts from 5.5% for the financial year.
- Maximising buy local initiatives
- Increasing the Community Chest Grants Scheme for Community Groups from \$25,000 to \$100,000.
- Shire employees' salaries, who ordinarily earn an annual salary above \$75,000, are frozen for 12 months.